

# 2024 Earnings

January 30, 2025



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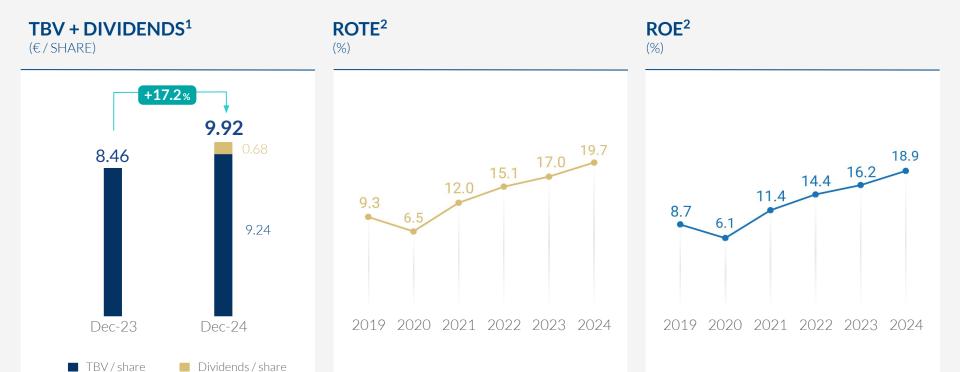
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## 2024: An excellent year of profitable growth

TBV + DIVIDENDS (PER SHARE) ROTE +17.2% vs. 2023 19.7% Outstanding Value **Creation** and **Profitability NET ATTRIBUTABLE PROFIT** EPS<sup>1</sup> **€10.1** BILLION +28% vs. 2023 TOTAL LOAN<sup>2</sup> **NEW CUSTOMERS** Expanding our activity and +14.3% vs. 2023 +11.4 MILLION positive impact on society **MOBILE PENETRATION** SUSTAINABLE BUSINESS Advancing in the **Execution 75**% €99 BILLION of our Strategy Significant Increase of SHAREHOLDER DISTRIBUTIONS<sup>3</sup> **CET1 RATIO CASH DIVIDEND Shareholder Distributions 12.88**% **€5.0**BILLION **€70** €993M and Solid Capital Position CENTS/SHARE<sup>3</sup>

Best figures of past decade in growth, profitability, strategic metrics and shareholder remuneration

## Outstanding value creation and profitability metrics



# Outperforming our peers in value creation and profitability

#### **TBV + DIVIDENDS GROWTH**

(PER SHARE, 2024 YoY)



### **ROTE** (2024)



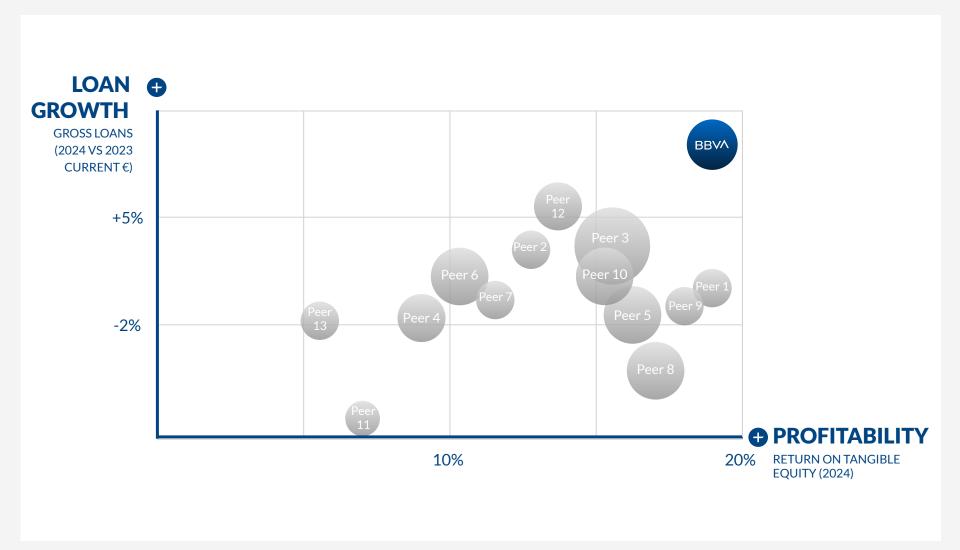
#### **EFFICIENCY**

(2024)



<sup>(1)</sup> European Peer Group: BNPP, CASA, SG, HSBC, LBG, BARC, ISP, UCG, ING, NDA, SAN, CABK, DB. Peers data are calculated on reported figures as of 9M24 annualized. TBV + dividend growth for European peer group average Sep'24 YoY

## Unique combination of growth and profitability



## Net Attributable Profit follows a very positive trend

#### RECURRENT NET ATTRIBUTABLE PROFIT<sup>1</sup>

(CURRENT €M)



(1) Recurrent Net Attributable Profit and recurrent Earnings per Share (EPS) figures, which exclude discontinued operations and non-recurring results, as reported in each year's result presentation. (2) For 2024, 2023 and 2022, EPS is calculated considering the total outstanding number of shares as of 31st of December of each year, excluding the average treasury shares. For the prior periods, EPS is calculated considering the average number of shares for each period, excluding the average treasury shares (2021 treasury shares included 112 M acquired under the SBB program). EPS calculated according to IAS33 would be 0.47, 0.14, 0.67, 0.98, 1.29 and 1.68 for the years 2019, 2020, 2021, 2022, 2023 and 2024 respectively.

## Positive impact on society through our activity



LOAN GROWTH<sup>1</sup>

+14.3%

(2024 YOY, CONSTANT €)

160,000

FAMILIES BOUGHT THEIR HOME<sup>2</sup>



715,000

SMEs AND SELF - EMPLOYED BOOSTED THEIR BUSINESS<sup>2</sup>



70,000

LARGER CORPORATES INVESTED IN GROWTH<sup>3</sup>



INCLUSIVE GROWTH
FINANCING <sup>4</sup>

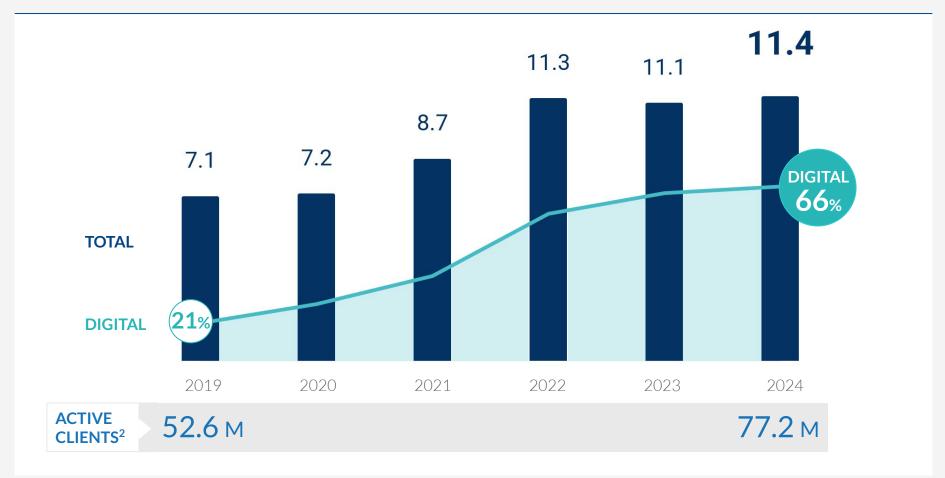
22 €Bn
MOBILIZED
IN 2024

- (1) Performing loans under management excluding repos.
- (2) New Ioans in 2024.
- (3) Corporates with BBVA lending as of December 2024.
- (4) Inclusive Growth mobilization includes financing of inclusive infrastructure like schools or hospitals, loans to entrepreneurs (including microfinance), financial inclusion, financing to business & people affected by natural disasters, social bonds, social loans and ESG loans, among others

## All-time record customer growth driven by digital

#### **NEW CUSTOMERS<sup>1</sup>**

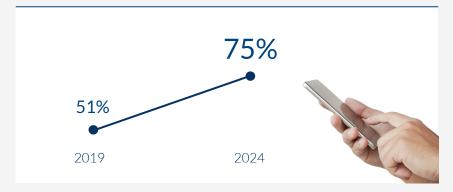
(BBVA GROUP, MILLION; % ACQUISITION THROUGH DIGITAL CHANNELS)



# Delivering extraordinary customer service supported by our digital strategy

#### **MOBILE PENETRATION**

(PENETRATION OVER TOTAL ACTIVE CUSTOMERS)



#### **GLOBAL RETAIL MOBILE APP**

(DECEMBER 2024)



#### NPS<sup>1</sup> LEADERSHIP POSITION

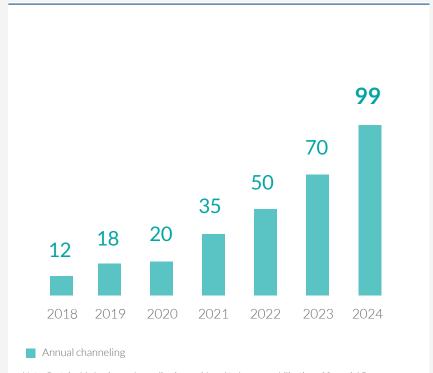
(NET PROMOTER SCORE)



## **Sustainability** is a huge business opportunity

#### **SUSTAINABLE BUSINESS**

(€ BILLION, CLIMATE CHANGE AND INCLUSIVE GROWTH)

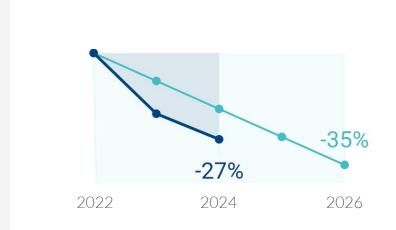


Note: Sustainable business channeling is considered to be any mobilization of financial flows, cumulatively, in relation with activities, clients or products considered to be sustainable or promoting sustainability in accordance with internal standards and market standards, existing regulations and best practices. The foregoing is understood without prejudice to the fact that said mobilization, both at an initial stage or at a later time, may not be registered on the balance sheet. To determine the financial flows channeled to sustainable business, internal criteria is used based on both internal and

external information. It includes FMBBVA (Microfinance Foundation) within retail segments.

## AVERAGE PROGRESS IN DECARBONIZATION TARGETS

(SYNTHETIC INDICATOR)



- Actual progress in decarbonization
- Decarbonization target

Note: Weighted average evolution of decarbonization goals according to the following weights: power 25%, auto 10%, steel 10%, cement 10%, coal 20% and oil and gas 25%. Evolution of Coal measured as the evolution of total commitment with clients who have low expectations of transitioning on time compared to BBVA's phase out commitment. For the rest of the sectors, their respective decarbonization indicators are considered. The indicator excludes aviation, shipping, aluminium and Real Estate.

## 2024 key financial messages

**NET INTEREST INCOME** TOTAL LOAN GROWTH<sup>1</sup> STRONG NET INTEREST INCOME DRIVEN BY ACTIVITY GROWTH +12.9% vs. 2023 +14.3% vs. DEC 2023 **NET FEES AND COMMISSIONS OUTSTANDING FEE INCOME** +30.8% vs. 2023 **EVOLUTION** CONSTANT **EFFICIENCY RATIO LEADING AND IMPROVING** 40.0% -226 BPS vs 2023 **EFFICIENCY WITH POSITIVE JAWS ASSET QUALITY WITHIN COST OF RISK NPL RATIO COVERAGE RATIO EXPECTATIONS WHILE IMPROVING** 1.43% -37 BPS, vs. 2023 +338 BPS, vs. 2023 **DELINQUENCY AND COVERAGE CET1 RATIO SOUND CAPITAL POSITION 12.88**% vs. 11.5%-12% TARGET RANGE **ABOVE OUR TARGET** 

## 2024 Profit & Loss

#### **BBVA GROUP**

(€M)

		Chang	ge		
		12M24/12	12M24/12M23		
	12M24	% const.	%		
Net Interest Income	25,267	13	9		
Net Fees and Commissions	7,988	31	27		
Net Trading Income	3,913	91	79		
Other Income & Expenses	-1,686	-22	-16		
Gross Income	35,481	25	20		
Operating Expenses	-14,193	18	15		
Operating Income	21,288	30	24		
Impairment on Financial Assets	-5,745	32	30		
Provisions and Other Gains and Losses	-137	-63	-65		
Income Before Tax	15,405	32	24		
Income Tax	-4,830	27	21		
Non-controlling Interest	-521	60	31		
Net Attributable Profit	10,054	33	25		

## 4Q24 Profit & Loss

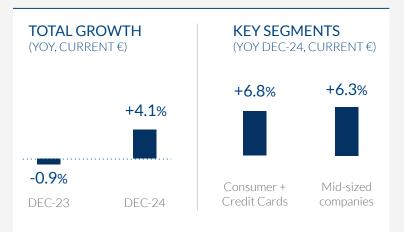
#### **BBVA GROUP**

(€M)

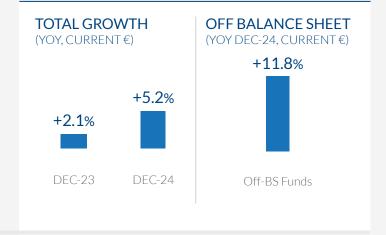
		Change 4Q24/4Q23		Change 4Q24/3Q24	
	4Q24	% const.	%	% const.	%
Net Interest Income	6,406	10	22	6	9
Net Fees and Commissions	2,234	27	32	9	17
Net Trading Income	983	14	31	-15	-6
Other Income & Expenses	-303	22	19	n.s.	n.s.
Gross Income	9,320	14	25	1	7
Operating Expenses	-4,004	22	31	15	20
Operating Income	5,316	8	22	-8	-1
Impairment on Financial Assets	-1,466	20	20	0	2
Provisions and Other Gains and Losses	-91	-59	-57	19	14
Income Before Tax	3,759	8	28	-11	-3
Income Tax	-1,171	19	47	-6	3
Non-controlling Interest	-155	-28	106	-3	48
Net Attributable Profit	2,433	6	18	-14	-7

## Activity growth in Spain and Mexico provide resiliency for the future

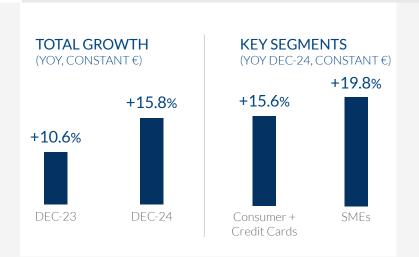


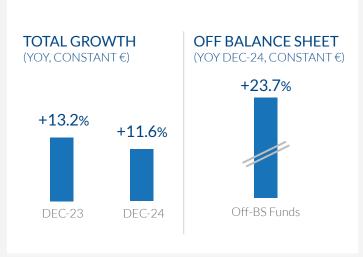


#### **CUSTOMER FUNDS**









**LOANS** 

# We have leading franchises that continue gaining momentum in market share

#### LOAN MARKET SHARES<sup>1</sup>

(TOTAL LOAN MARKET SHARE AND YOY COMPARISON)



## Positive jaws and leading efficiency

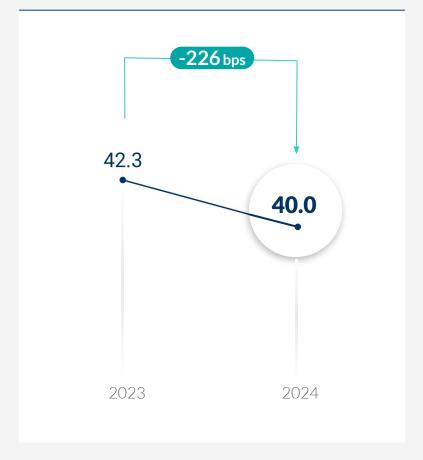
#### **POSITIVE JAWS**

(2024 YOY, CONSTANT €)



#### **EFFICIENCY RATIO**

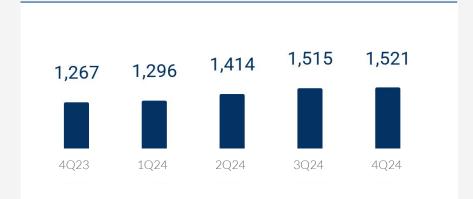
(COST-TO-INCOME, % CONSTANT €)



# Asset quality metrics within expectations while improving NPL and coverage ratios

#### FINANCIAL ASSETS IMPAIRMENTS

(CONSTANT €M)



#### **COST OF RISK**

(%, YTD)



### **NPL** (CURRENT €BN)

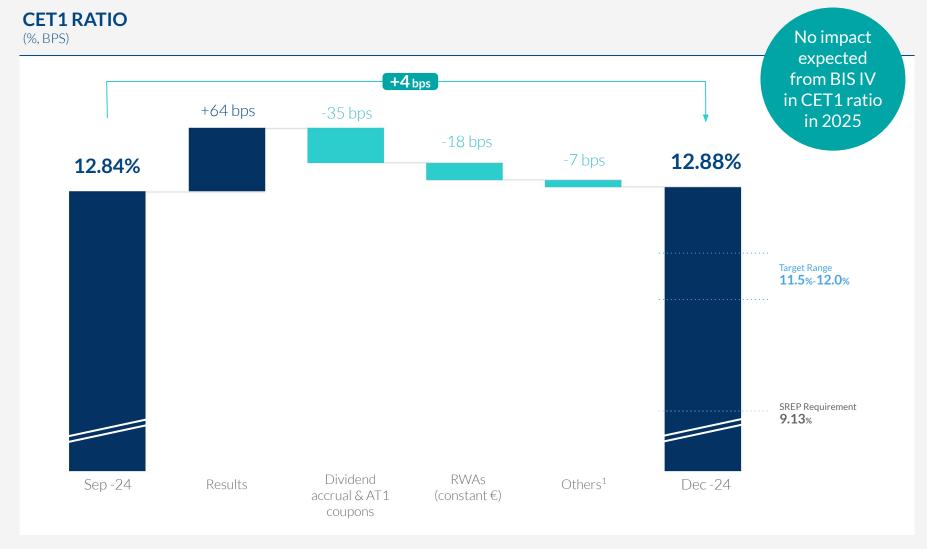


#### **NPL & COVERAGE RATIOS**

(%)



## Sound capital position above our target



## Significant increase of Shareholder Distributions

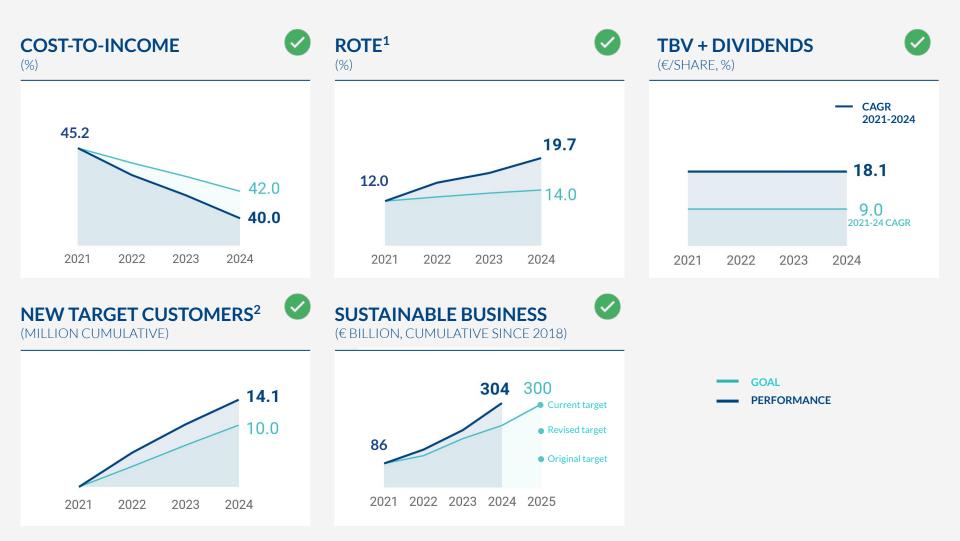




**€993**M

**1.6**% of market capitalization<sup>6</sup>

# We have clearly outperformed our ambitious 2021-2024 Investor Day goals



<sup>(1)</sup> Excluding discontinued operations and non-recurring results. (2) Target customers refers to those customers in which the bank wants to grow and retain, as they are considered valuable due to their assets, liabilities and/or transactionality with BBVA.

## Uses of Capital during 2021-2024

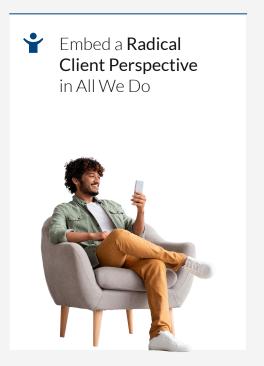
#### **CAPITAL ALLOCATION**

(CUMULATIVE 21-24. CURRENT € BN)

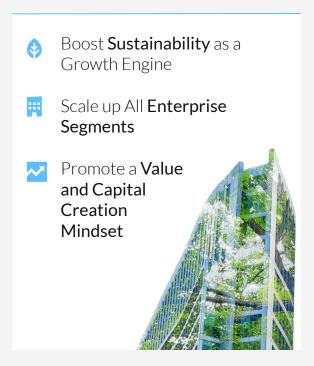
CET1 GENERATION	١		35.6 Bn
INVESTING FOR FUTURE		Capital invested for growth <sup>1</sup>	13.2 Bn
ACCUMULATING EXCESS CAPITAL		CET1 Ratio increase	4.2 Bn
SHAREHOLDER		Dividends	11.9 Bn
DISTRIBUTIONS		Share Buybacks	6.4 Bn

## New Strategic Priorities 2025-2029

#### WHAT DOES BBVA STAND FOR TO CLIENTS? A NEW WAVE OF DIFFERENTIATION



# FULL COMMITMENT TO GROWTH AND VALUE CREATION



# SOUND FOUNDATIONS TO DRIVE MEANINGFUL IMPACT ACROSS THE BOARD

- Unlock the Potential of AI and Innovation through **Data**Availability and Next Gen Tech
- Strengthen Our Empathy,
  Succeed as a Winning Team



## BBVA

## Business Areas

- **SPAIN**
- MEXICO
- TURKEY
- SOUTH AMERICA





## Spain

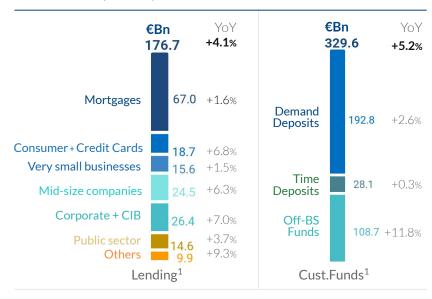
#### PROFIT & LOSS (€M)

		Δ (%)			Δ (%)
	4Q24	vs. 4Q23	vs. 3Q24	12M24	vs. 12M23
Net Interest Income	1,604	2.4	-1.0	6,435	14.5
Net Fees and Commissions	619	10.3	9.3	2,329	7.7
Net Trading Income	108	7.4	-48.5	675	64.9
Other Income & Expenses	56	-132.4	-31.5	50	n.s.
Gross Income	2,387	16.1	-3.7	9,490	20.3
Operating Expenses	-888	3.7	7.6	-3,349	4.8
Operating Income	1,499	25.0	-9.3	6,140	30.8
Impairment on Financial Assets	-176	-28.4	2.6	-682	4.8
Provisions and Other Gains and Losses	-61	-14.1	63.8	-150	3.2
Income Before Tax	1,262	43.0	-12.6	5,309	36.2
Income Tax	-343	40.0	-6.5	-1,522	29.5
Net Attributable Profit (reported)	918	44.2	-14.6	3,784	39.1

#### **KEY RATIOS**



#### **ACTIVITY** (DEC-24)



- (1) Performing loans and Cust. Funds under management, excluding repos.
  - Very sound loan evolution in Q4 (+2.3% QoQ), with strong growth across the board and continued market share gains.
  - Sound core revenues growth (+1.7% QoQ) supported by solid NII and strong fee generation.
  - **Contained expenses growth,** leading to an outstanding 35.3% Cost to Income in the year.
  - Improving asset quality metrics. FY CoR at 38 bps in line with expectations.

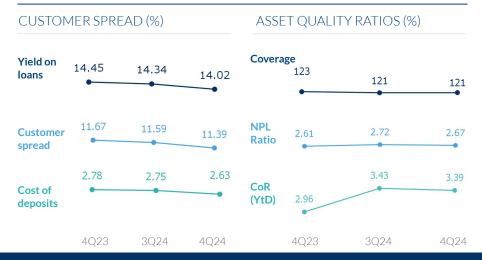


### Mexico

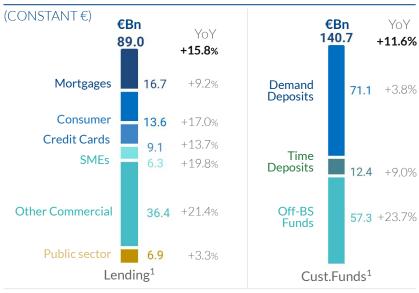
#### **PROFIT & LOSS** (CONSTANT €M)

		△ Constant (%)		_	△ Current (%)	△ Constant (%)	
	4Q24	vs. 4Q23	vs. 3Q24	12M24	vs. 12M23	vs. 12M23	
Net Interest Income	3,033	10.1	2.7	11,556	4.5	8.0	
Net Fees and Commissions	647	12.9	5.8	2,443	9.7	13.4	
Net Trading Income	177	-1.6	-19.1	767	34.0	38.5	
Other Income & Expenses	156	41.9	-1.1	571	37.4	42.0	
Gross Income	4,013	10.9	1.8	15,337	7.5	11.1	
Operating Expenses	-1,261	8.5	10.2	-4,648	5.3	8.8	
Operating Income	2,752	12.0	-1.6	10,689	8.5	12.1	
Impairment on Financial Assets	-807	25.8	-4.2	-3,098	24.0	28.1	
Provisions and Other Gains and Losses	-31	34.7	43.7	-69	175.0	184.1	
Income Before Tax	1,914	6.8	-1.0	7,522	2.6	6.0	
Income Tax	-545	7.6	4.7	-2,074	3.2	6.6	
Net Attributable Profit (reported)	1,368	6.5	-3.0	5,447	2.4	5.8	

#### **KEY RATIOS**



#### **ACTIVITY** (DEC-24)



- (1) Performing loans and Cust. Funds under management, excluding repos, according to local GAAP.
  - Loan growth accelerates in Q4 (+5.9% QoQ), mainly driven by wholesale (+8.7% QoQ), while maintaining a solid pace in retail (+3.3% QoQ).
  - **Exceptional core revenues increase** (+8% QoQ). Both **NII** (+2.7% QoQ) and **Fees** (+5.2% QoQ) growing soundly, levered on strong activity.
  - Remarkable Cost to Income ratio at 30.3% in 12M24.
  - **Stable asset quality trends.** FY CoR at 339 bps, in line with expectations and consistent with the macro context and our growth strategy.

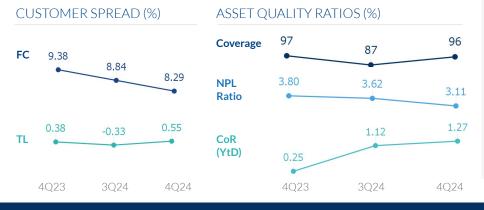


## Turkey

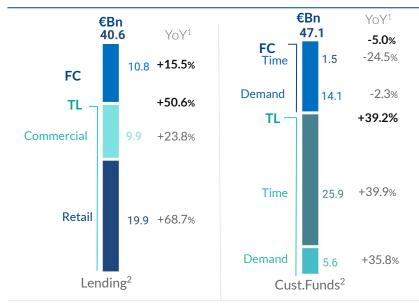
#### **PROFIT & LOSS** (CURRENT €M)

		△ Current (%)			Δ Current (%)	
	4Q24	vs 4Q23	vs 3Q24	12M24	vs. 12M23	
Net Interest Income	566	97.0	76.8	1,492	-20.2	
Net Fees and Commissions	707	91.8	41.6	2,111	111.5	
Net Trading Income	308	121.7	31.3	1,145	22.1	
Other Income & Expenses	-207	65.9	90.9	-535	-35.1	
Of which:						
Net Monetary Position (NMP) loss	-333	11.9	-17.1	-1,512	-28.6	
CPI linkers revenues	249	75.3	17.5	1,164	-3.1	
Gross Income	1,374	105.1	45.3	4,212	41.3	
Operating Expenses	-731	106.3	55.2	-2,111	50.6	
Operating Income	644	103.6	35.6	2,101	33.1	
Impairment on Financial Assets	-193	n.s.	6.8	-526	344.8	
Provisions and Other Gains and Losses	67	-246.3	319.4	165	n.s.	
Income Before Tax	517	118.8	67.0	1,741	31.5	
Income Tax	-305	584.5	44.7	-1,014	44.4	
Non-controlling Interest	-35	14.1	106.4	-116	22.6	
Net Attributable Profit (reported)	177	10.1	116.0	611	15.9	

#### **KEY RATIOS**



#### **ACTIVITY** (DEC-24) (CONSTANT €; BANK ONLY)



- (1) FC (foreign currency) evolution excluding FX impact.
- (2) Performing loans and deposits under management, excluding repos, according to local GAAP.
  - TL loans showed growth in real terms in 4Q, geared towards retail segments. FC loan growth focused on export loans.
- NII evolution in 4Q supported by the **improvement of the customer spread in TL**, driven by lower cost of TL deposits.
- Continued asset quality normalisation due to higher NPL entries in retail.
- NAP reached 611 Mn€ in FY24 (+c.16% YoY), which includes a lower hyperinflation adjustment vs a year ago.

Note: Inflation rate: 6.3% in 4Q24 vs 8.9% in 3Q24 and 44.4% YoY in Dec'24.



### South America

#### **NET ATTRIBUTABLE PROFIT** (CURRENT €M)

		△ Current (%)			△ Current (%)
	4Q24	vs. 4Q23	vs. 3Q24	12M24	vs. 12M23
Colombia	-1	-102.7	-103.2	90	-41.0
Peru	54	14.9	-14.0	227	14.4
Argentina	44	-820.5	24.8	182	41.3
Other <sup>1</sup>	67	952.6	122.5	136	-22.3
South America	164	44.2	5.8	635	5.6

(1) Other includes BBVA Forum (Chile), Venezuela and Uruguay.

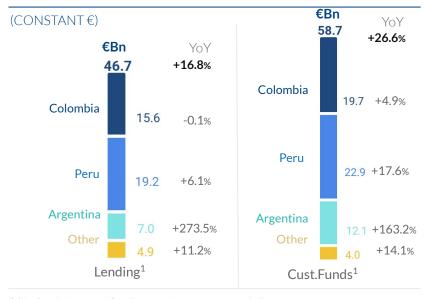
#### **KEY RATIOS**

CUSTOMER SPREAD (%)

COST OF RISK (YTD, %)



#### **ACTIVITY** (DEC-24)



(1) Performing loans and Cust. Funds under management, excluding repos.

- Colombia: NAP at 90 Mn.€ in FY 2024. QoQ evolution driven by lower NTI and some extraordinary expenses. Core revenues remain flat and risk metrics stabilize in 4Q.
- Peru: NAP at 227 Mn€ in FY24. Quarterly evolution supported by core revenues increase (+2.3% QoQ constant €) levered on sound activity growth. Risk metrics continue to improve.
- Argentina: NAP at 182 Mn€ in FY24 driven by higher core revenues on the back of the recovery in the demand for credit. Impairments increased mainly driven by activity growth and higher needs in the retail portfolio.

Note: Inflation rate ARG: 8.0% 4024 vs 12.2% in 3024 and 117.7% in 12M24 (vs 211.1% 12M23)



2022 2023 **2024** & **2025** 2026 2027

Takeaways Outlook

## 2024 Takeaways



Delivering exceptional value creation for our stakeholders



Growing our franchise with industry-leading profitability and efficiency



Significant progress in the execution of our strategy centered on innovation, digitization and sustainability



Net Attributable Profit follows a very positive trend



Significant Increase of Shareholder Distributions



We have clearly outperformed our ambitious 2021-24 strategic plan goals

### 2025 Outlook

#### **GROUP**

- ROTE at high teens, similar to 2024
- Efficiency ratio around 40%

#### SPAIN =

Loans: loan growth at low to mid single digit, outperforming the market

NII: slight decline, supported by activity and price management

Fees: low single digit growth

**Expenses:** slight growth, less than inflation. Efficiency c.36%

CoR at or slightly below 38 bps

#### **MEXICO**



Loans: growth at high single digit

NII: grow slightly below activity growth

**Expenses:** growing slightly below 2024. Efficiency at current levels

CoR at around 350 bps

#### TURKEY

Net Profit close to 1 billion €, with a better second half of the year

CoR: around 180 bps

#### SOUTH AMERICA [S]



CoR: below 270 bps



### BBVA

## Annex

- 01 Net Attributable Profit evolution
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- O3 P&L Accounts by business unit
- O4 Customer spread by country
- O5 Stages breakdown by business area
- O6 ALCO portfolio, NII sensitivity and LCRs & NSFRs

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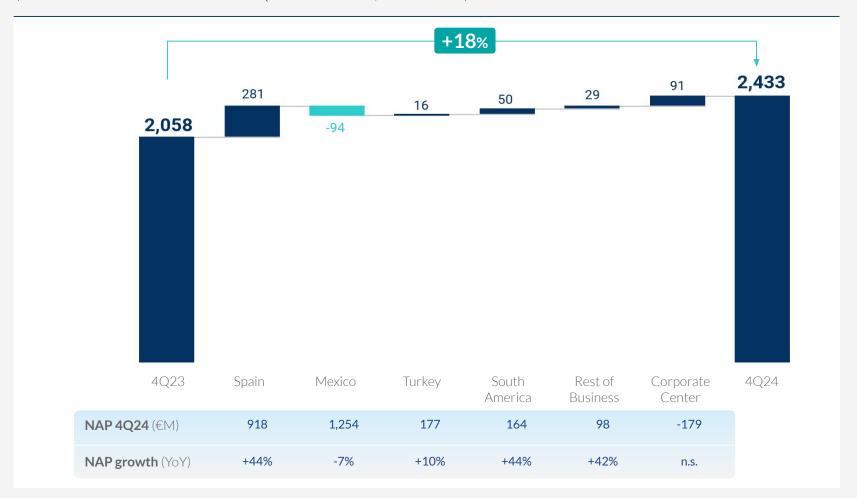


1 Net Attributable Profit evolution

# Business Areas Contribution to Group's NAP 4Q24 YoY growth

#### **NET ATTRIBUTABLE PROFIT**

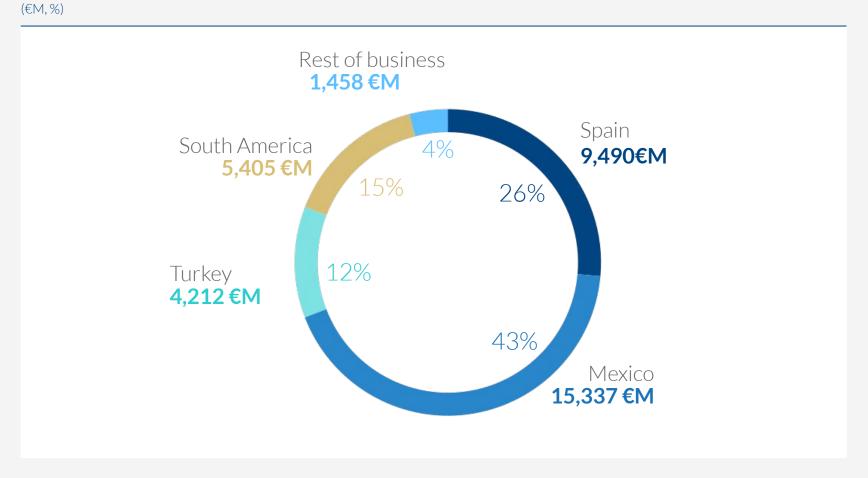
(BUSINESS AREAS CONTRIBUTION TO 4Q24 YOY GROWTH; CURRENT €M)



# Gross Income breakdown

### Gross Income breakdown

#### 12M24





# P&L Accounts by business unit

**Rest of Business** 

Corporate Center

**Turkey** (hyperinflation adjustment)

**Argentina** (including hyperinflation adjustment)

Colombia

Peru

## **Rest of Business - Profit & Loss**

#### **PROFIT & LOSS**

		Δ (%)		△ (%)		
	4Q24	vs 4Q23	vs 3Q24	12M24	vs 12M23	
Net Interest Income	218	63.2	16.0	741	37.6	
Net Fees and Commissions	88	68.6	8.3	307	25.8	
Net Trading Income	101	54.3	1.2	406	28.2	
Other Income & Expenses	2	n.s.	n.s.	4	8.4	
Gross Income	410	63.3	11.1	1,458	32.2	
Operating Expenses	-245	48.0	40.8	-743	26.7	
Operating Income	165	92.6	-15.3	715	38.4	
Impairment on Financial Assets	-34	n.s.	n.s.	-71	155.9	
Provisions and Other Gains and Losses	-8	-26.1	n.s.	-11	n.s	
Income Before Tax	123	71.1	-39.9	634	29.7	
Income Tax	-25	n.s.	-34.7	-133	44.0	
Net Attributable Profit	98	42.3	-41.1	500	26.3	

## **Corporate Center - Profit & Loss**

#### **PROFIT & LOSS**

		Δ (%	<b>6)</b>		Δ (%)
	4Q24	vs 4Q23	vs 3Q24	12M24	vs 12M23
Net Interest Income	-187	40.4	18.5	-546	41.3
Net Fees and Commissions	0	n.s.	n.s.	-36	-18.0
Net Trading Income	54	n.s.	-59.3	122	n.s.
Other Income & Expenses	45	15.1	n.s.	39	-55.1
Gross Income	-88	1.8	170.2	-421	-59.1
Operating Expenses	-216	1.3	4.6	-776	2.1
Operating Income	-304	1.5	27.3	-1,197	-33.1
Impairment on Financial Assets	0	n.s.	n.s.	1	-15.4
Provisions and Other Gains and Losses	5	n.s.	143.4	54	n.s
Income Before Tax	-299	-6.0	26.4	-1,142	-36.9
Income Tax	128	158.4	179.0	225	-14.2
Non-controlling Interest	-8	n.s.	n.s.	-7	n.s.
Net Attributable Profit	-179	-33.8	-4.3	-924	-40.2

## **Turkey -** hyperinflation adjustment

#### **PROFIT & LOSS**

	12M24	Hyperinflation	12M24
	(reported) (1)	adjustment (2)	Ex.Hyperinflation
Net Interest Income	1,492	105	1,387
Net Fees and Commissions	2,111	183	1,928
Net Trading Income	1,145	149	996
Other Income & Expenses	-535	-1,831	1,296
Gross Income	4,212	-1,394	5,606
Operating Expenses	-2,111	-266	-1,844
Operating Income	2,101	-1,660	3,761
Impairment on Financial Assets	-526	-40	-486
Provisions and Other Gains and Losses	165	80	86
Income Before Tax	1,741	-1,620	3,361
Income Tax	-1,014	-55	-959
Non-controlling Interest	-116	236	-352
Net Attributable Profit	611	-1,440	2,051

<sup>(1) 12</sup>M24 reported figures calculated according to end of period FX.

<sup>(2)</sup> Mainly includes: (i) the Net Monetary Position (NMP) loss in the Other Income heading (ii) re-expression of all P&L headings according to the inflation rate until end of period, (iii) amortization expenses after the non monetary assets revaluation, (iv) impact of applying the conversion exchange rate fixing instead of average.

## **Argentina -** hyperinflation adjustment

#### **PROFIT & LOSS**

	12M24	Hyperinflation	12M24
	(reported) (1)	adjustment (2)	Ex.Hyperinflation
Net Interest Income	2,734	450	2,284
Net Fees and Commissions	276	33	243
Net Trading Income	451	218	233
Other Income & Expenses	-1,754	-1,466	-288
Gross Income	1,707	-765	2,471
Operating Expenses	-1,016	-162	-854
Operating Income	691	-926	1,617
Impairment on Financial Assets	-256	-36	-221
Provisions and Other Gains and Losses	-71	-44	-27
Income Before Tax	363	-1,006	1,369
Income Tax	-76	399	-476
Non-controlling Interest	-105	198	-303
Net Attributable Profit	182	-409	591

<sup>(1)12</sup>M24 reported figures calculated according to end of period FX.

<sup>(2)</sup> Mainly includes: (i) the Net Monetary Position (NMP) loss in the Other Income heading (ii) re-expression of all P&L headings according to the inflation rate until end of period, (iii) amortization expenses after the non monetary assets revaluation, (iv) impact of applying the conversion exchange rate fixing instead of average.

## **Colombia - Profit & Loss**

#### **PROFIT & LOSS**

(CONSTANT €M)

		Δ (%	6)		<b>Δ</b> (%)
	4Q24	vs 4Q23	vs 3Q24	12M24	vs 12M23
Net Interest Income	242	11.3	0.4	964	18.2
Net Fees and Commissions	28	-10.4	0.2	116	-4.3
Net Trading Income	16	-53.4	-57.5	100	1.8
Other Income & Expenses	-3	-16.5	134.6	-9	-33.5
Gross Income	283	1.3	-7.2	1,171	14.6
Operating Expenses	-148	17.6	15.3	-549	13.1
Operating Income	135	-12.1	-23.6	622	16.0
Impairment on Financial Assets	-121	6.2	-3.7	-487	35.5
Provisions and Other Gains and Losses	-7	-57.7	n.s.	-11	2.6
Income Before Tax	7	-69.1	-86.1	124	-25.2
Income Tax	-7	n.s.	-49.8	-35	61.3
Non-controlling Interest	1	-92.6	n.s.	1	-94.3
Net Attributable Profit	1	-98.7	-98.5	90	-44.4

### Peru - Profit & Loss

#### **PROFIT & LOSS**

(CONSTANT €M)

		Δ (%	6)		Δ (%)
	4Q24	vs 4Q23	vs 3Q24	12M24	vs 12M23
Net Interest Income	355	3.5	2.5	1,411	8.6
Net Fees and Commissions	74	3.0	1.5	307	6.8
Net Trading Income	42	-16.3	-14.8	206	7.1
Other Income & Expenses	-7	-32.6	-36.6	-36	-15.7
Gross Income	463	2.0	1.4	1,888	8.7
Operating Expenses	-182	10.9	7.1	-690	8.1
Operating Income	282	-2.9	-1.9	1,198	9.1
Impairment on Financial Assets	-125	-27.7	43.7	-535	-2.2
Provisions and Other Gains and Losses	-11	-45.0	-63.0	-33	159.4
Income Before Tax	146	49.5	-14.7	630	17.0
Income Tax	-32	n.s.	-10.1	-145	35.7
Non-controlling Interest	-60	8.9	-15.6	-259	10.4
Net Attributable Profit	53	13.1	-16.3	227	14.8



Customer Spread by country

## Customer spreads: quarterly evolution

#### **AVERAGE**

	4Q23	1Q24	2Q24	3Q24	4Q24
Spain	3.42%	3.44%	3.44%	3.39%	3.30%
Yield on Loans	4.28%	4.35%	4.30%	4.25%	4.13%
Cost of Deposits	-0.86%	-0.91%	-0.87%	-0.86%	-0.83%
Mexico MXN	12.44%	12.47%	12.41%	12.48%	12.33%
Yield on Loans	15.53%	15.62%	15.44%	15.50%	15.23%
Cost of Deposits	-3.09%	-3.15%	-3.03%	-3.02%	-2.90%
Mexico FC <sup>1</sup>	6.55%	6.44%	6.48%	6.12%	5.88%
Yield on Loans	7.17%	7.19%	7.24%	7.22%	6.93%
Cost of Deposits	-0.62%	-0.74%	-0.76%	-1.10%	-1.04%

	4Q23	1Q24	2Q24	3Q24	4Q24
Turkey TL	0.38%	-0.74%	-0.02%	-0.33%	0.55%
Yield on Loans	28.49%	33.02%	36.86%	38.47%	38.20%
Cost of Deposits	-28.10%	-33.76%	-36.88%	-38.80%	-37.64%
Turkey FC <sup>1</sup>	9.38%	9.28%	9.16%	8.84%	8.29%
Yield on Loans	9.55%	9.44%	9.32%	9.00%	8.44%
Cost of Deposits	-0.17%	-0.16%	-0.16%	-0.16%	-0.15%
Argentina	26.70%	34.13%	30.56%	18.35%	17.01%
Yield on Loans	73.33%	74.90%	52.35%	35.14%	32.05%
Cost of Deposits	-46.63%	-40.77%	-21.79%	-16.80%	-15.04%
Colombia	4.74%	5.10%	5.39%	5.42%	5.55%
Yield on Loans	14.00%	13.75%	13.40%	12.99%	12.52%
Cost of Deposits	-9.26%	-8.65%	-8.01%	-7.57%	-6.97%
Peru	6.81%	7.18%	7.19%	6.98%	6.96%
Yield on Loans	9.45%	9.52%	9.33%	9.23%	9.09%
Cost of Deposits	-2.64%	-2.34%	-2.14%	-2.25%	-2.14%

## Customer spreads: YtD evolution

#### **AVERAGE**

	12M23	12M24
Spain	3.15%	3.39%
Yield on Loans	3.77%	4.26%
Cost of Deposits	-0.61%	-0.87%
Mexico MXN	12.60%	12.42%
Yield on Loans	15.46%	15.44%
Cost of Deposits	-2.86%	-3.02%
Mexico FC <sup>1</sup>	6.33%	6.21%
Yield on Loans	6.75%	7.13%
Cost of Deposits	-0.42%	-0.93%

	12M23	12M24
Turkey TL	0.90%	-0.08%
Yield on Loans	21.05%	36.84%
Cost of Deposits	-20.15%	-36.92%
Turkey FC <sup>1</sup>	9.01%	8.86%
Yield on Loans	9.25%	9.01%
Cost of Deposits	-0.24%	-0.16%
Argentina	18.99%	21.57%
Yield on Loans	62.33%	42.77%
Cost of Deposits	-43.34%	-21.20%
Colombia	4.39%	5.37%
Yield on Loans	13.54%	13.16%
Cost of Deposits	-9.15%	-7.79%
Peru	6.57%	7.08%
Yield on Loans	9.02%	9.29%
Cost of Deposits	-2.45%	-2.21%

## Stages breakdown by business areas

## Stages breakdown by business areas

#### **CREDIT RISK BUSINESS BREAKDOWN BY AREA**

(DEC-24, € M)

BBVA GROUP		Accumulated impairments
Stage 1	439,209	2,434
Stage 2	34,254	1,902
Stage 3	14,839	7,569

SPAIN	0.000	Accumulated impairments
Stage 1	183,371	507
Stage 2	15,477	597
Stage 3	7,700	3,470

	Gross	Accumulated
MEXICO	Exposure	impairments
Stage 1	85,563	1,211
Stage 2	6,218	543
Stage 3	2,517	1,303

TURKEY	0.000	Accumulated impairments
Stage 1	56,378	270
Stage 2	6,479	420
Stage 3	2,016	1,243

SOUTH AMERICA	0.000	Accumulated impairments
Stage 1	45,393	398
Stage 2	4,798	286
Stage 3	2,387	1,426

COLOMBIA	0.000	Accumulated impairments
Stage 1	14,763	104
Stage 2	1,316	99
Stage 3	966	585

PERU		Accumulated impairments
Stage 1	19,161	206
Stage 2	2,800	144
Stage 3	1,132	665

ARGENTINA	0.000	Accumulated impairments
Stage 1	6,758	52
Stage 2	378	21
Stage 3	103	76



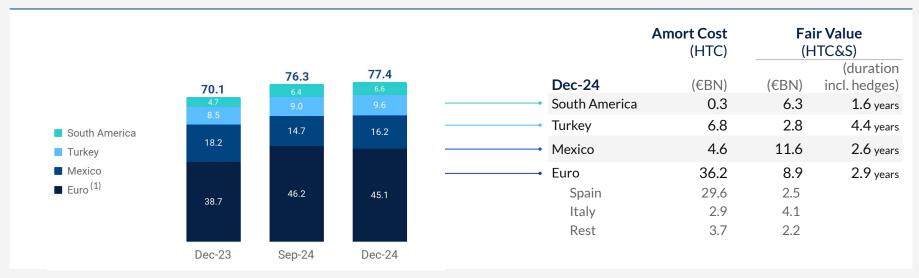
ALCO Portfolio, NII

Sensitivity and LCRs & NSFRs

### **ALCO** Portfolio

#### ALCO PORTFOLIO BREAKDOWN BY REGION

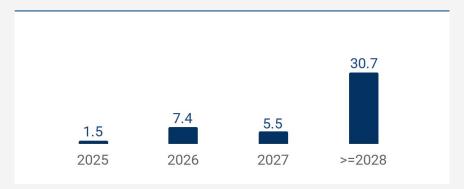
(€ BN)



(1) Figures exclude SAREB senior bonds (€3.8bn as of Dec-23, Sep-24 and Dec-24)

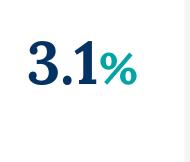
#### **EURO ALCO PORTFOLIO MATURITY PROFILE**

(€ BN)



#### **EURO ALCO YIELD**

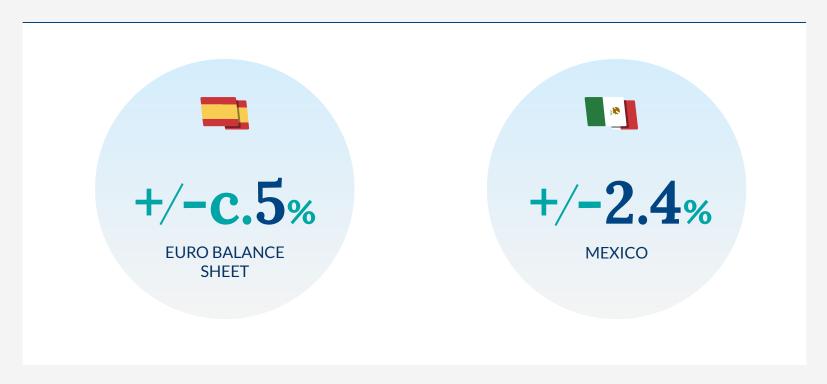
(Dec-24, %)



## NII sensitivity to interest rates movements

## ESTIMATED IMPACT ON NII IN THE NEXT 12 MONTHS TO PARALLEL INTEREST RATE MOVEMENTS

(TO +/-100 BPS INTEREST RATES MOVEMENT, %)

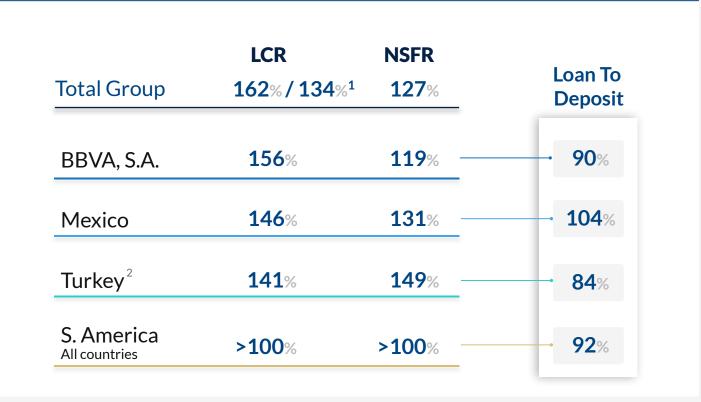


Note: NII sensitivities to parallel interest rates movements as of Dec'24 for Euro balance sheet and Nov'24 for Mexico, using our dynamic internal model. Mexico NII sensitivity for +/-100 bps breakdown: MXN sensitivity +/-1.3%; USD sensitivity +/-1.1%.

## **Liquidity and funding** ratios

#### **BBVA GROUP AND SUBSIDIARIES LCR & NSFR**

(DEC-24)



(1) Using a more restrictive criterion on this ratio (limiting the LCRs of all of BBVA, S.A.'s subsidiaries to 100%), the resulting consolidated ratio reaches 134%. (2) Bank-only.



7 CET1 Sensitivity to market impacts

## **CET1 Sensitivity** to Market Impacts<sup>1</sup>

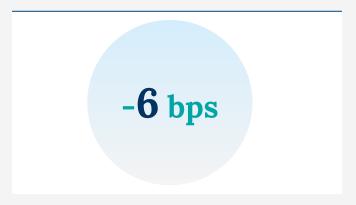
#### TO A 10% CURRENCY DEPRECIATION<sup>2</sup>

(DEC-24)

$$\begin{array}{c} \text{MXN-}\mathbf{9}_{bps} \\ \text{TRY-}\mathbf{4}_{bps} \\ \text{USD+}\mathbf{20}_{bps} \end{array}$$

## TO +100 BPS MOVEMENT IN THE MEXICAN SOVEREIGN BOND

(DEC-24)



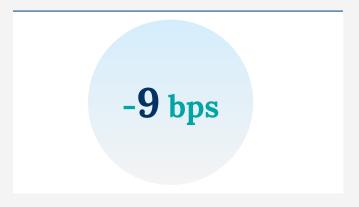
## TO A 10% DECLINE IN TELEFONICA'S SHARE PRICE

(DEC-24)



## TO +100 BPS MOVEMENT IN THE SPANISH SOVEREIGN BOND

(DEC-24)

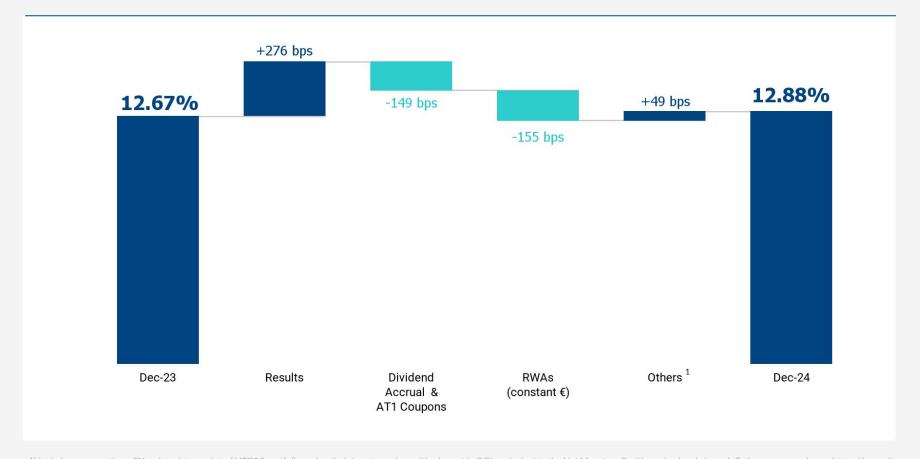


## CET1 evolution YtD & RWAs by business area

## Capital YtD evolution

#### **CET1 RATIO - BBVA GROUP**

YTD EVOLUTION (%, BPS)



<sup>1)</sup> Includes, among others, FX and mark to market of HTC&S portfolios, minority interests, and a positive impact in OCI equivalent to the Net Monetary Position value loss in hyperinflationary economies registered in results

## Risk-weighted assets by business area

#### Fully-Loaded risk-weighted assets

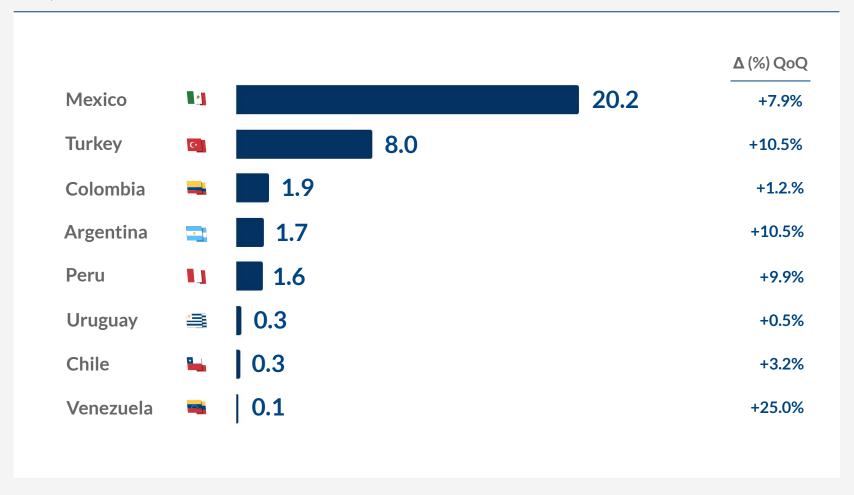
Breakdown by business area (€M)	Fully-Loaded RWAs		Δ (%)		
	Dec-23	Sep-24	Dec-24	vs. Dec-23	vs. Sep-24
Spain	121,779	123,356	122,627	0.7%	-0.6%
Mexico	91,865	87,381	92,925	1.2%	6.3%
Turkey	54,506	61,394	64,821	18.9%	5.6%
South America	49,117	52,612	56,489	15.0%	7.4%
Argentina	4,997	8,742	11,037	120.9%	26.3%
Chile	2,145	2,118	2,079	-3.1%	-1.8%
Colombia	19,467	18,411	18,868	-3.1%	2.5%
Peru	18,825	19,527	20,384	8.3%	4.4%
Others	3,683	3,813	4,122	11.9%	8.1%
Rest of business	36,410	40,969	44,407	22.0%	8.4%
Corporate Center	10,237	13,809	13,199	28.9%	-4.4%
BBVA Group	363,915	379,520	394,468	8.4%	3.9%



## Book Value of the main subsidiaries

### Book Value of the main subsidiaries<sup>1,2</sup>

#### € BN; DEC-24



<sup>(1)</sup> Includes the initial investment + BBVA's undistributed results + FX impact + other valuation adjustments. The Goodwill associated to each subsidiary has been deducted from its Book Value (2) Turkey includes Garanti BBVA subsidiaries

## TBV per share & dividends evolution

## Shareholders' returns: TBV per share & dividends evolution

#### **TBV PER SHARE & DIVIDENDS**

(€ PER SHARE<sup>(1)</sup>)



<sup>(1)</sup> Total number of shares considered: 5.757m as of December-24, 5,752m as of September-24 and June-24; 5,751m as of March-24 post-SBB execution and 5,834m as of December-23. (2) April 2024 dividend per share paid (0.39€) and October 2024 dividend per share paid (0.29€)

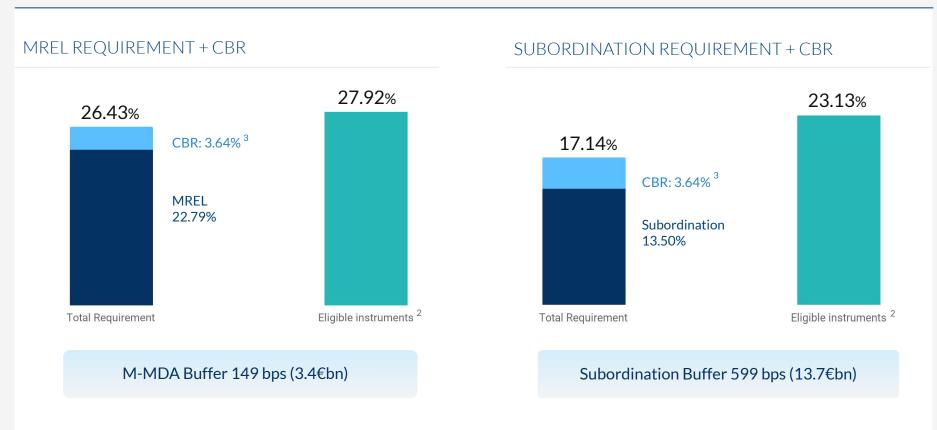


11 MREL

## **Sound MREL** position

#### **POSITION AS OF DEC-24**

(% RWA<sup>1</sup>)



Note: Preliminary Data.

<sup>(1)</sup> Position as of December 2024 as % LRE: MREL 12.10% (vs 8.48% Requirement); Subordination 10.03% (vs 5.78% Requirement).

<sup>(2)</sup> Own funds and eligible liabilities to meet both MREL in RWAs or subordination requirement in RWAs, as applicable, and the combined capital buffer requirement, which would be 3.64%, without prejudice to any other buffer that may apply at any time. Last MREL Requirement was received on March 27<sup>th</sup>, 2024. M-MDA buffer stands at 362bps (€19.1bn) in LRE.

(3) Includes the update of the CCyB calculated on the basis of exposures as of Sep'24

Digital metrics

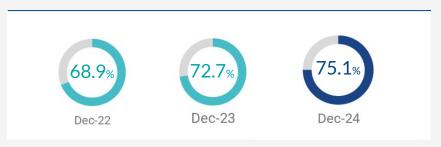
## Digital metrics mobile customers & digital sales

#### **MOBILE CUSTOMERS**

(MILLION CUSTOMERS, %)



#### CUSTOMER PENETRATION RATE<sup>1</sup>



#### **DIGITAL SALES - UNITS**

% OF TOTAL SALES YTD. # OF TRANSACTIONS)



#### **DIGITAL SALES - PRV<sup>2</sup>**

% OF TOTAL SALES YTD. PRV)



